



At Stark, we are a team of full service mortgage brokers who hold strong relationships with most of Australia's major financial lenders. We have proven experience in all types of lending, with impressive technology to match. This means we are perfectly placed to ensure that we understand your situation and can help you navigate the sometimes complex lending landscape simply, quickly and with an improved financial outcome.



## **Our Services**

We guide you through the whole lending and purchasing experience as it can be quite daunting. The process will pretty much look like this



Home Buyers



We gather some basic info about what you are trying to do via phone calls or face to face meetings



We use that info (and our experience) to shortlist some lenders and product options which perfectly suit you. We also ensure that the lenders are likely to actually approve your loan!



We explain these options in simple terms and make our professional recommendation (eg which one would I go with?)



We discuss the pros and cons of each and help you make an informed decision on the right option for you.



We fill in the paperwork for you, leaving you only to simply sign a form. We then submit the loan to the lender for you AND chase them up.



Your loan is approved and the official loan documents created. Congrats.

## First Homebuyer Loan

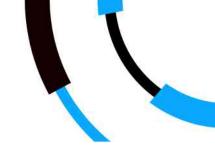


Your loan proceeds to settlement and we guide you through all of it to make sure it's a smooth ride. There may be occasional turbulence but we are really good at landing planes.



Need someone to handle the legal paperwork for your purchase? Or someone to connect your utilities? We got you covered there too and have some amazing contacts we can refer you to.









Keep you informed directly, frequently and transparently via our comprehensive client portal



Provide flexibility in how we work with you with multiple locations for meetings or use of technology for other communications



Have a very high approval rating



Have a very high loan acceptance rate (>95%) with over 100 million in secured loans by providing tailored loans



We are an independent broker who don't charge any fees and supply you additional information (property report, credit files)



Basically, we are good, honest people who care about giving you a positive outcome and are proud to deliver on that every single time

## The Difference is STARK We will prove it! Call or email us now.

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